



B e r r i e n

community foundationSM

For **good.** For **ever.**SM

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

For the Year Ended December 31, 2009

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BERRIEN COMMUNITY FOUNDATION, INC.

December 31, 2009

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Berrien Community Foundation, Inc.

We have audited the accompanying statement of financial position of Berrien Community Foundation, Inc. (the "Foundation"), as of December 31, 2009, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior-year summarized comparative information has been derived from the Foundation's 2008 financial statements and, in our report dated March 13, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Berrien Community Foundation, Inc. at December 31, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.



Schaffer & Layher
St. Joseph, Michigan
February 22, 2010

BERRIEN COMMUNITY FOUNDATION, INC.STATEMENT OF FINANCIAL POSITION
As of December 31, 2009
(with comparative totals for 2008)

| | <u>2009</u> | <u>2008</u> |
|---|-----------------------------|-----------------------------|
| Assets | | |
| Cash and cash equivalents | \$ 696,365 | \$ 696,342 |
| Gifted insurance cash values | 9,626 | 9,114 |
| Investments (Notes 2, 3 & 8) | 19,005,539 | 15,287,721 |
| Loans receivable | 2,637 | 543 |
| Total Current Assets | <u>\$ 19,714,167</u> | <u>\$ 15,993,720</u> |
| Contributions receivable (Notes 2 & 7) | 1,031,360 | 1,031,360 |
| Property and equipment, net (Notes 2 & 12) | 6,294 | 4,011 |
| Total Assets | <u><u>\$ 20,751,821</u></u> | <u><u>\$ 17,029,091</u></u> |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Grants payable (Note 5) | \$ 86,233 | \$ 57,233 |
| Funds held as agency funds (Note 13) | 2,892,369 | 2,354,801 |
| Unearned discount | 605,558 | 633,737 |
| Loans payable | 2,637 | 543 |
| Total Liabilities | <u>\$ 3,586,797</u> | <u>\$ 3,046,314</u> |
| Net Assets | | |
| Unrestricted: | | |
| Undesignated (Notes 2 & 10) | <u>\$ 3,945,366</u> | <u>\$ 3,335,277</u> |
| Designated: (Notes 2 & 10) | | |
| Donor advised | \$ 5,173,265 | \$ 4,348,007 |
| Designated | 5,329,601 | 3,982,718 |
| Field-of-interest | 1,565,846 | 1,303,710 |
| Scholarship funds | 725,144 | 615,442 |
| Total Designated | <u>\$ 12,793,856</u> | <u>\$ 10,249,877</u> |
| Total Unrestricted | <u>\$ 16,739,222</u> | <u>\$ 13,585,154</u> |
| Temporarily Restricted (Notes 2 & 7) | <u>\$ 425,802</u> | <u>\$ 397,623</u> |
| Total Net Assets | <u>\$ 17,165,024</u> | <u>\$ 13,982,777</u> |
| Total Liabilities and Net Assets | <u><u>\$ 20,751,821</u></u> | <u><u>\$ 17,029,091</u></u> |

The accompanying notes are an integral part of these financial statements.

BERRIEN COMMUNITY FOUNDATION, INC.STATEMENT OF ACTIVITIES
For the Year Ended December 31, 2009
(with comparative totals for 2008)

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>2009</u> | <u>2008</u> |
|--|----------------------|-----------------------------------|----------------------|-----------------------|
| Revenues, Support, and Gains | | | | |
| Undesignated contributions | \$ 17,418 | \$ - | \$ 17,418 | \$ 17,062 |
| Designated contributions | 2,114,963 | 28,179 | 2,143,142 | 2,554,414 |
| <i>Less: Amounts received for agency funds</i> | (39,114) | - | (39,114) | (409,772) |
| Dividend and interest income | 533,739 | - | 533,739 | 824,079 |
| <i>Less: Investment income for agency funds</i> | (88,307) | - | (88,307) | (138,399) |
| Realized and unrealized gains (losses), net | 3,240,593 | - | 3,240,593 | (6,285,233) |
| <i>Less: Investment (gains) losses on agency funds</i> | (519,056) | - | (519,056) | 1,013,190 |
| Miscellaneous revenues | 13,313 | - | 13,313 | 3,300 |
| Total Revenues, Support, and Gains | <u>\$ 5,273,549</u> | <u>\$ 28,179</u> | <u>\$ 5,301,728</u> | <u>\$ (2,421,359)</u> |
| Expenses | | | | |
| Grants | \$ 1,925,280 | \$ - | \$ 1,925,280 | \$ 2,220,114 |
| <i>Less: Grants made for agency funds</i> | (108,907) | - | (108,907) | (70,935) |
| Management and general expenses | 225,084 | - | 225,084 | 220,530 |
| Development & marketing expenses | 17,505 | - | 17,505 | 16,219 |
| Investment management fees | 56,890 | - | 56,890 | 63,148 |
| Fund expenses: | | | | |
| Direct fund expenses for endowed and nonendowed funds | 3,629 | - | 3,629 | 2,698 |
| Total Expenses | <u>\$ 2,119,481</u> | <u>\$ -</u> | <u>\$ 2,119,481</u> | <u>\$ 2,451,774</u> |
| Change in Net Assets | \$ 3,154,068 | \$ 28,179 | \$ 3,182,247 | \$ (4,873,133) |
| Net Assets - beginning of year | <u>13,585,154</u> | <u>397,623</u> | <u>13,982,777</u> | <u>18,855,910</u> |
| Net Assets - end of year | <u>\$ 16,739,222</u> | <u>\$ 425,802</u> | <u>\$ 17,165,024</u> | <u>\$ 13,982,777</u> |

The accompanying notes are an integral part of these financial statements.

BERRIEN COMMUNITY FOUNDATION, INC.STATEMENT OF CASH FLOWS
For the Year Ended December 31, 2009
(with comparative totals for 2008)

| | <u>2009</u> | <u>2008</u> |
|---|--------------------------|--------------------------|
| Cash Flows from Operating Activities | | |
| Change in net assets | \$ 3,182,247 | \$ (4,873,133) |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Realized and unrealized (gains) losses, net | (3,240,593) | 6,285,233 |
| Depreciation | 2,376 | 6,635 |
| <i>Changes in current assets and liabilities:</i> | | |
| Grants payable | 29,000 | (54,667) |
| Funds held as agency funds | 537,568 | (535,951) |
| Gifted Insurance cash values | (512) | (1,309) |
| Unearned discount | (28,179) | (28,179) |
| Net cash provided by operating activities | <u>\$ 481,906</u> | <u>\$ 798,629</u> |
| Cash Flows from Investing Activities | | |
| Purchases of investments | \$ (4,273,985) | \$ (3,448,436) |
| Proceeds from the sale of investments | 3,796,761 | 2,986,439 |
| Purchases of property and equipment | (4,659) | (1,091) |
| Net cash used in investing activities | <u>\$ (481,883)</u> | <u>\$ (463,089)</u> |
| Net Increase in Cash and Cash Equivalents | \$ 23 | \$ 335,541 |
| Cash and Cash Equivalents, Beginning of Year | 696,342 | 360,801 |
| Cash and Cash Equivalents, End of Year | <u><u>\$ 696,365</u></u> | <u><u>\$ 696,342</u></u> |

The accompanying notes are an integral part of these financial statements.

NOTE 1. NATURE OF BUSINESS

Berrien Community Foundation Inc.'s (the "Foundation") purpose is to promote philanthropy, to build a spirit of community, and to enhance the quality of life in Berrien County through its stewardship of permanently endowed and other funds.

The Foundation accomplishes this mission by:

- Building permanent endowments and other funds and providing a broad range of flexible and cost-effective donor services
- Investing and managing funds prudently and professionally
- Providing grants to support a broad range of projects and programs that address community needs, with a focus on building a spirit of community/arts & culture, nurturing our children, and youth development and leadership
- Serving as a leader, catalyst, and resource in our communities

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES***Method of Accounting:***

The financial statements of the Foundation have been prepared utilizing the accrual basis of accounting.

Financial Statement Presentation:

The Foundation prepares its financial statements in accordance with FASB Accounting Standards Codification FASB ASC 958-210-45 formally known as Statement of Financial Accounting Standards ("SFAS") No. 117, *Financial Statements for Not-for-Profit Organizations*. Under the provision of FASB ASC 958-210-45, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly the net assets of the project and changes therein are classified as follows:

Unrestricted Net Assets - Assets which have not been restricted for a specific time period. These assets may have been designated by the Foundation to be used for a specific purpose through the intention of the donor.

Temporarily Restricted Net Assets - Assets due to variance powers are not subject to purpose restrictions, but may have been limited for use by donors for a specific time period.

Permanently Restricted Net Assets - Assets for which the donor contribution does not allow principal invasions in the gift instrument, and the governing documents of the Foundation do not provide for the invasion of corpus.

Cash and Cash Equivalents:

Included in cash are all highly liquid investments purchased with an original maturity of three months or less, which the Foundation considers to be cash equivalents.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONCLUDED

Investments:

The Foundation's investments are in accordance with FASB Accounting Standards Codification 958-320-25, formally known as per SFAS No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organization*, investments in securities are recorded at market value. The Foundation has authorized the following firms to manage the investment activity of the Foundation, with the related fees charged:

| <u>Investment Management & Advisory Fees</u> | <u>Fees</u> |
|--|------------------|
| Chemical Bank | \$ 8,572 |
| Fund Evaluation Group (Advisory) | 26,721 |
| RMB Capital | 20,302 |
| Wells Fargo | 452 |
| Fifth Third Bank | 843 |
| | <u>\$ 56,890</u> |

Property and Equipment:

Property and equipment are stated at their estimated market value at the date donated or at cost, if purchased. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The Foundation has established a capitalization policy for all expenditures in excess of \$750.

Contributions:

All contributions, including unconditional promises to give, are recorded as made. They are considered to be available for unrestricted use and designated by the Foundation for a specific purpose based on the donors' charitable interest. Amounts received that are designated for future periods are reported as temporarily restricted, or permanently restricted support if invasion of principal is not allowed by the donor or Foundation. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Noncash contributions are recorded at their fair market value at date of receipt.

Subsequent Events:

Subsequent events have been evaluated through February 22, 2010, which is the date the financial statements were issued.

Comparative Totals for 2008:

The financial information for the year ended December 31, 2008, presented for comparative purposes, is not intended to be a complete financial statement presentation.

Estimates:

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of management estimates and assumptions regarding certain types of assets, liabilities, support, revenues, and expenses.

NOTE 3. FINANCIAL INSTRUMENTS

The Foundation is following the provisions of FASB Accounting Standards Codification FASB ASC 820-10-50-2, formally known as Statement No. 157, *Fair Value Measurements*, for financial assets and liabilities measured at fair value on a recurring basis. This statement applies to all financial assets and financial liabilities that are being measured and reported on a fair value basis and establishes a framework for measuring fair value of assets and liabilities and expands disclosures about fair value measurements.

This statement requires fair value measurements be classified and disclosed in one of the following three categories:

Level 1: Financial instruments with unadjusted, quoted prices listed on active market exchanges.

Level 2: Financial instruments lacking unadjusted, quoted prices from active market exchanges, including over-the-counter traded financial instruments. The prices for the financial instruments are determined using prices for recently traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3: Financial instruments that are not actively traded on a market exchange. This category includes situations where there is little, if any, market activity for the financial instrument. The prices are determined using significant unobservable inputs or valuation techniques.

The Foundation utilizes quoted market prices to measure fair value when available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques.

The following table summarizes the valuation of the Foundation's financial instruments by the above pricing categories as of December, 31, 2009:

| | Total | Quoted Prices In Active Markets (Level 1) | Prices With Other Observable Inputs (Level 2) | Prices With Unobservable Inputs (Level 3) |
|----------------------------|----------------------|---|---|--|
| Assets: | | | | |
| Cash and cash equivalents | \$ 696,365 | \$ 696,365 | \$ - | \$ - |
| Contributions receivable | 1,031,360 | - | 1,031,360 | - |
| Investments | 19,005,539 | 19,005,539 | - | - |
| | <u>\$ 20,733,264</u> | <u>\$ 19,701,904</u> | <u>\$ 1,031,360</u> | <u>\$ -</u> |
| Liabilities: | | | | |
| Funds held as agency funds | \$ 2,892,369 | \$ - | \$ 2,892,369 | \$ - |

NOTE 4. INCOME TAXES

The Internal Revenue Service has ruled that the Foundation is a public supported organization, as described in Section 509(a)(1), 509(a)(3), and 170(b)(1)(A)(iv) of the Internal Revenue Code. Consequently, the Foundation is exempt from federal income tax through Section 501(c)(3) and certain excise taxes imposed on private foundations.

NOTE 5. GRANTS FOR CHARITABLE, EDUCATIONAL, AND OTHER AUTHORIZED PURPOSES

Unconditional grants are recognized as an expense at the time of formal approval by the grant committee or full Board of Trustees. Conditional grants, if any, are recognized when such conditions are substantially met.

The following summarizes the changes in grants payable:

| | 2009 |
|------------------------------------|------------------|
| Grants payable - beginning of year | \$ 57,233 |
| Grants awarded | 1,925,280 |
| Payments made | (1,896,280) |
| Grants payable - end of year | <u>\$ 86,233</u> |

NOTE 6. DONATED SERVICES

The Foundation receives a significant amount of donated services from unpaid volunteers who assist in various activities. No amounts have been recognized in the statement of activities because the criteria for recognition under FASB Accounting Standards Codification FASB ASC 958-605-25-16, formally known as SFAS No. 116, *Accounting for Contributions Received and Contributions Made*, have not been satisfied.

NOTE 7. CONTRIBUTIONS RECEIVABLE (CHARITABLE REMAINDER TRUSTS)

The Foundation has been named as the remainder beneficiary of certain charitable remainder trusts at the bequest of the various donors. Accordingly, the contributions to be received in the future have been discounted to their present value as follows:

| | 2009 |
|--------------------------------|-------------------|
| Contributions receivable | \$ 1,031,360 |
| <i>Less: Unearned discount</i> | (605,558) |
| Net contributions receivable | <u>\$ 425,802</u> |

A discount rate of 8% has been used to reflect the present value, with the discount being accreted over the straight-line basis for the life expectancy of the respective donors at the time the gift was made and known to the Foundation.

NOTE 8. INVESTMENT SECURITIES

Investments are stated at fair value and consist primarily of U.S. Treasury notes and bonds, bonds from Government agencies, finance, and utility companies, common stocks, and mutual funds. Investments are both pooled and in segregated holdings as follows:

| | <u>Fair Value</u> | <u>Cost</u> | <u>Unrealized Appreciation (Depreciation)</u> |
|---------------------------------------|----------------------|----------------------|---|
| Money market funds and other | \$ 1,378,240 | \$ 1,378,240 | \$ - |
| Equities and mutual funds | 13,005,262 | 11,643,031 | 1,362,231 |
| Bonds and other government securities | 4,622,037 | 4,621,659 | 378 |
| Balance at December 31, 2009 | <u>\$ 19,005,539</u> | <u>\$ 17,642,930</u> | <u>\$ 1,362,609</u> |

The 2009 investment return is summarized as follows:

| | |
|---|---------------------|
| Dividend and interest income | \$ 533,739 |
| Realized/unrealized gains (losses), net | 3,240,593 |
| Less: amounts for agency endowments | <u>(607,363)</u> |
| | <u>\$ 3,166,969</u> |

NOTE 9. CONCENTRATION OF CREDIT RISK

The Foundation maintains a noninterest bearing checking account with one financial institution. The balance in this account is fully insured by the Federal Deposit Insurance Corporation as of December 31, 2009.

NOTE 10. UNRESTRICTED NET ASSETS

The bylaws of the Foundation include a variance provision and powers of modification, giving the Board of Trustees the power to vary the use of funds. Based on these provisions, most contributions received by the Foundation are reported as unrestricted revenues. The Foundation has further classified unrestricted net assets into the following designations (assets for each listed on Statement of Financial Position, page 2). See also Note 15:

- Donor Advised Funds
 - Designated
 - Field - of - Interest Funds
 - Scholarship Funds
 - Undesignated

NOTE 11. OPERATING LEASES

The Foundation has a five (5) year lease agreement was exercised in July 2009. This lease calls for \$3,107 in monthly payments (\$37,287 annually) through June 30, 2014, plus utilities and maintenance. Total rent expense for the year was \$35,311.

Future minimum rental obligations are as follows:

| <u>Year</u> | <u>Amount</u> |
|-------------|-------------------|
| 2010 | \$ 37,287 |
| 2011 | \$ 37,287 |
| 2012 | \$ 37,287 |
| 2013 | \$ 37,287 |
| 2014 | 18,644 |
| | <u>\$ 167,792</u> |

The Foundation leases a copier/scanner for \$192 a month under a four (4) year lease agreement. Total copier expense for the year was \$2,304. Future minimum lease obligations are as follows:

| <u>Year</u> | <u>Amount</u> |
|-------------|-----------------|
| 2010 | \$ 2,304 |
| 2011 | 2,304 |
| 2012 | 1,728 |
| | <u>\$ 6,336</u> |

NOTE 12. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

| | <u>2009</u> | <u>2008</u> |
|----------------------------------|-----------------|-----------------|
| Leasehold improvements | \$ 20,636 | \$ 20,636 |
| Furniture and fixtures | 28,526 | 34,933 |
| Computer hardware | 12,276 | 20,975 |
| Computer software | 4,480 | 4,480 |
| Total cost | \$ 65,917 | \$ 81,024 |
| Less: allowance for depreciation | (59,624) | (77,013) |
| Net carrying amount | <u>\$ 6,294</u> | <u>\$ 4,011</u> |

NOTE 13. FUNDS HELD AS AGENCY FUNDS

The Foundation is following the provisions of FASB Accounting Statement of Financial Accounting Standard No. 136, *Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others* ("SFAS 136"). This statement establishes standards for transactions in which a community foundation accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both to another entity that is specified by the donor. SFAS 136 specifically requires that if a Not-for-Profit Organization ("NPO") establishes a fund at a community foundation with its own funds and specifies itself as the beneficiary of that fund, the community foundation must account for the transfer of such assets as a liability. The Foundation refers to such funds as agency funds.

The Foundation maintains variance power and legal ownership of agency funds and as such continues to report the funds as assets of the Foundation. However, in accordance with SFAS 136, a liability has been established for the fair value of the funds, which is generally equivalent to the present value of future payments which could possibly be made to the NPOs under certain conditions.

At December 31, 2009, the Foundation was the owner of 66 agency funds with a combined fair value market value of \$2,892,369. All financial activity for the year then ended related to these funds is segregated on the Statement of Activities and has been reclassified to the agency fund liability.

NOTE 14. 125 FLEX PLAN

The Foundation has established a tax deferred §125 flex plan for all its employees. The employees make elective salary deferrals and must use it with qualifying expenses by year-end or the dollars revert back to the Foundation.

NOTE 15. UNIFORM MANAGEMENT OF INSTITUTIONAL FUNDS ACT

The State of Michigan adopted UPMIFA effective September 1, 2009. The Foundation has adopted FSP 117-1 for the year ending December 31, 2009. The Board of Trustees, on the advice of legal counsel, has determined that UPMIFA does not apply to the majority of the Foundation's net assets. The Foundation is governed subject to the Foundation's articles and bylaws and most contributions are subject to its terms. Certain contributions are received subject to other trust instruments or are subject to specific agreements with the Foundation.

Under the terms of the articles and bylaws, the Board of Trustees has the ability to distribute so much of the corpus of any trust or separate gift, devise, bequest, or fund as the Board in its sole discretion shall determine. As a result of the ability to distribute corpus, all contributions not specifically restricted by the gift instrument are classified as unrestricted net assets for financial statement purposes. Contributions that are subject to other gift instruments may be recorded as permanently restricted, temporarily restricted or unrestricted, depending on the specific terms of the agreement. Generally, if the corpus of a contribution will at some future time become available for spending it is recorded as temporarily restricted. If the corpus never becomes available for spending, it will be reported as permanently restricted. In addition, contributions that are promised to be given in a future period are presented as temporarily restricted until the payments are due.

AUDITOR'S STATEMENT OF RESPONSIBILITY FOR SUPPLEMENTARY INFORMATION

To the Board of Trustees
Berrien Community Foundation, Inc.

We have audited the financial statements of Berrien Community Foundation, Inc. for the year ended December 31, 2009. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

A handwritten signature in cursive script that reads "Schaffer & Layher".

Schaffer & Layher
St. Joseph, Michigan
February 22, 2010

| <u>Fund Type</u> | <u>2009</u> |
|-------------------------|---------------------|
| Donor Advised | \$ 787,663 |
| Designated | 1,173,982 |
| Field-of-Interest | 25,040 |
| Planned Gifts | 28,179 |
| Scholarship | 61,638 |
| Agency | 66,640 |
| Undesignated | 17,418 |
| Total | \$ 2,160,560 |

| | <u>2009</u> |
|--------------|---------------------|
| Undesignated | \$ 17,418 |
| Designated | 2,143,142 |
| Total | \$ 2,160,560 |

| | <u>2009</u> |
|--|-------------|
| <u>Organizations Receiving Grants Totaling \$5,000 and over</u> | |
| American National Red Cross | 88,065 |
| American Red Cross, Berrien County | 11,000 |
| Benton Harbor Area Schools | 11,546 |
| Benton Harbor Girls Association for Learning & Self Esteem | 7,050 |
| Benton Harbor Lions Foundation | 6,000 |
| Benton Harbor Street Ministry | 6,482 |
| Berrien County | 13,500 |
| Berrien County Council for Children | 24,000 |
| Berrien County Sheriff's Department | 68,667 |
| Berrien County Shrine Club | 6,380 |
| Big Brothers/Big Sisters of Berrien & Cass | 11,500 |
| Blanchard Valley Health Foundation | 50,000 |
| Boys and Girls Club of Benton Harbor | 14,116 |
| Buchanan Art Center | 10,000 |
| Child & Family Services of Michigan | 131,677 |
| Christ Lutheran Church | 5,200 |
| Church of the Mediator | 10,000 |
| City of New Buffalo | 25,000 |
| City of St. Joseph | 15,000 |
| Community Healing Centers | 79,056 |
| Cornerstone Alliance | 47,575 |
| Curious Kids' Museum | 105,639 |
| Emergency Shelter Services | 89,056 |
| First Church of God | 119,800 |
| First Congregational Church of St. Joseph | 6,580 |
| Harbert Community Church | 24,846 |
| Harbor Habitat for Humanity | 18,250 |
| Harbor Harvest Urban Ministries | 6,000 |
| Heritage Museum & Cultural Center | 29,409 |
| Hospice At Home, Inc. | 34,600 |
| Lake Michigan College | 6,537 |
| Lakeland Health Foundations | 36,764 |
| Michigan Lutheran High School | 14,000 |
| Readiness Center, Inc. | 19,595 |
| R.E.A.D.Y | 7,000 |
| Region IV Area Agency on Aging | 15,500 |
| Rotary Club of Benton Harbor Sunrise Foundation | 17,000 |
| Salvation Army of Benton Harbor | 17,184 |
| Sarett Nature Center, aff of Michigan | 29,422 |
| Second Harvest Gleaners Food Bank of Southwest Michigan | 26,684 |
| Silver Beach Carousel Society, Inc. | 12,500 |
| Southwest Michigan Community Action Agency | 10,174 |
| Southwest Michigan Symphony Orchestra | 19,982 |
| SS.John & Bernard Parish | 13,939 |
| St. Joseph Art Association, Inc. | 11,550 |
| St. Joseph First United Methodist Church | 10,450 |
| St. Joseph Public Schools Foundation | 6,400 |

| | <u>2009</u> |
|---|-------------------------|
| <u>Organizations Receiving Grants Totaling \$5,000 and over, concluded</u> | |
| St. Luke's Lutheran Church | 13,000 |
| Storyline Church | 6,000 |
| The Chapel | 15,500 |
| Twin City Area Catholic School Fund | 6,174 |
| Twin City Players | 34,113 |
| United Way of Hancock County | 12,000 |
| United Way of Southwest Michigan | 43,715 |
| University of Notre Dame | 22,000 |
| Winning, Inc. of America | 7,500 |
| Young Life-Southwest Michigan | 29,700 |
| YWCA of Berrien County | 10,794 |
| Total for Organizations with Grants totaling \$5,000 and over | 1,551,171 |
| Total for Organizations with Grants under \$5,000 and Scholarships | 374,109 |
| Total Grants | <u>1,925,280</u> |

| | <u>2009</u> |
|--|-------------------------|
| <u>Grants by Program Area</u> | |
| Building a Spirit of Community/Arts & Culture, including Community Development | 481,320 |
| Education | 365,803 |
| Human Services, including Housing | 770,112 |
| Nurturing Our Children, Youth Leadership, and Development | 77,011 |
| Scholarships | 118,750 |
| Health, including Environment | 112,284 |
| Total Grants | <u>1,925,280</u> |

BERRIEN COMMUNITY FOUNDATION, INC.MANAGEMENT AND GENERAL, DEVELOPMENT AND MARKETING,
AND INVESTMENT MANAGEMENT FEES

For the Year Ended December 31, 2009

| | <u>2009</u> | <u>2008</u> |
|--|-------------------|-------------------|
| <u>Management and General Expenses:</u> | | |
| Accounting and audit fees | \$ 6,000 | \$ 5,600 |
| Memberships--COF/MNA | 1,700 | 1,580 |
| Computer support | 3,189 | 1,819 |
| Copier lease/maintenance | 3,592 | 2,759 |
| Directors and officers insurance | 2,483 | 2,493 |
| Depreciation | 2,376 | 6,635 |
| FIMS support | 6,399 | 6,151 |
| General insurance | 1,578 | 1,570 |
| Office supplies and expenses | 3,967 | 3,954 |
| Payroll service | 839 | 780 |
| Payroll taxes | 11,217 | 11,046 |
| Postage | 3,281 | 3,521 |
| Rent | 35,311 | 33,335 |
| Salaries and wages | 139,252 | 135,802 |
| Telephone/internet/security | 2,269 | 1,949 |
| Training and conferences | - | 20 |
| Utilities | 1,632 | 1,515 |
| Total Management and General Expenses | <u>\$ 225,084</u> | <u>\$ 220,529</u> |
| <u>Development and Marketing Expenses:</u> | | |
| Donor recognition/events | \$ 3,408 | \$ 3,448 |
| Printing and marketing materials, including community report | 3,202 | 3,719 |
| Sponsorships and ads | 9,277 | 7,052 |
| Recognition | 1,618 | 2,000 |
| Total Development and Marketing Expenses | <u>\$ 17,505</u> | <u>\$ 16,219</u> |
| Investment Management Fees | <u>\$ 56,890</u> | <u>\$ 63,148</u> |
| Total Expenses | <u>\$ 299,479</u> | <u>\$ 299,896</u> |